

Mainfreight NEWS



Welcome

to Mainfreight News where we share with you the latest on our business in Australia and across the world.

Expanding our branch network is the key to our 100 year vision. Each branch or facility we add to our network exponentially increases our ability to service local and global customers across the entire network.

Dominating our domestic landscape has been our investment in new facilities. In Melbourne; our largest ever investment in buildings, for Transport and Logistics; and in Perth, where a purpose-built facility ensures high-quality freight services to our customers.

Further development in our warehousing footprint in Asia and the Americas combined with new branches in the United Kingdom; we have never been better positioned to offer the full spectrum of supply chain logistics services than now.

You are welcome to visit our sites in Australia or around the world and learn more about the value we can provide your business and your customers.

Dave Scott

Group Sales Manager Australia

Featured in this issue

- Update on new and upgraded facilities
- Driving sustainability
- Off the ground and running in the United Kingdom
- We have the Americas covered
- Have you thought about Germany?
- 5 minutes with Sander Vreeberg





All systems go in new and upgraded Mainfreight facilities

At Mainfreight we remain focussed on building a stronger and bigger business by investing in our network and infrastructure. We are very proud of our new Epping facility; our largest ever investment in buildings. Everything about the site, which was opened earlier this year, is generating a positive buzz.

The combination of warehousing and transport at the one site maximises supply chain efficiencies for our customers. The facility also houses our national training centre and the national leadership team. Our national leadership team across all of our brands are now sitting together ensuring clear communication and quick, decisive actions across the supply chain.

Epping rounds out the restructuring of our facilities in Australia's capital cities both in our domestic and international businesses. We have now completed over a dozen significant building projects over the last three years that sets us up nicely to provide high quality supply chain services.

New site delivering benefits to both sides of Melbourne

Our new Epping facility positions Melbourne as our first location to have two stand-alone freight operations on either side of the same city. The dual locations operating from Clayton (South Eastern suburbs) and Epping (Northern suburbs) provides greater flexibility during the pick-up and delivery process. Our drivers are covering less distance improving overall timeliness and efficiency.



Recent upgrades include:

- Our Perishables Air and Ocean operation close to Melbourne International Airport has been fully refurbished. The site now includes 1500m² of warehousing space, 3 chillers, 3 freezers, 4 fumigation chambers and 2 quarantine inspection rooms to speed up the delivery of your perishable air freight.
- Our Perth transport team have moved into their purpose built facility which has seen improved productivity and ensures the efficient and effective handling of freight.
- Extensions have been completed in Townsville with the addition of 3,000m² of warehousing space.

These investments are designed to optimise productivity and increase service levels for our customers.

As mentioned, we welcome visitors to any of our sites to learn more about the value we can provide your business and your customers.

Please contact your local sales executive to set up a time.

Driving sustainability

Our expansion into the metro sector requires an on road fleet of small vehicles. We chose the best option for us as a business and the environment when selecting the Hino Hybrid as the truck of choice. The hybrid vehicles offer fuel cost savings and lower emissions to improve air quality.

It is important we accept that our business is based on an activity that generates carbon emissions and therefore taking responsibility to reduce those emissions over time. Our vehicles meet the highest environmental standards and are fitted with telematics displaying compliance measures and route planning for efficiencies in time, distance and fuel consumption.

And it's not just on the road, no matter where we are located in the world, we remain committed to taking responsibility for the impact of our operations. We have long held practices of recycling and saving water. Where possible, our new freight and warehousing facilities are built with environmental design principles in mind; energy-efficient lighting and heating solutions and solar power installations.

It is our intention to leave the lightest possible imprint on the planet and we are actively seeking ways to achieve this.

Want to know more about our sustainability initiatives? Contact your local sales executive.

Sustainability snapshot



Electric materials handling equipment (MHE) with fast charge systems



We build energy efficient buildings, using solar power, thermal paint and LED lighting



We collect rainwater from our roofs to use for our toilets, irrigation and truck washing



We are constantly measuring our CO2 emissions





Up and running in the UK

Through the continuous development of our global footprint we are cementing our well known intention to have Mainfreight team on the ground, bringing local knowledge and adding supply chain value to our customers from every corner of the globe.

Already offering a complete supply chain service across our 29 branches and 245,000m² warehousing space in Europe, we are now offering this same Mainfreight service in the United Kingdom.

The move into the United Kingdom opens up our global network, eliminates the need for agents and delivers greater control over your UK freight. You now have access to Mainfreight at both ends of the supply chain ensuring accountability and allowing us to deliver a premium service to you and your customers.

Our London based team use the Mainfreight technology platform meaning your business can rely on real time data accuracy and visibility through our online customer portal, Mainchain, whenever you need it.

The new London office is conveniently located at Heathrow Airport with direct access to the cargo centre; streamlining the movement of urgent shipments.

We are also positioned right on the M25 motorway and 3 miles from M3 and M4 to ensure the smooth transition for all last mile delivery requirements.

The team are settled and ready to provide our customers access to important markets across the United Kingdom.

For all your United Kingdom needs please contact a local Mainfreight team member.



European snapshot



9 COUNTRIES

THE NETHERLANDS

GERMANY

FRANCE

UNITED KINGDOM

BELGIUM

UKRAINE

RUSSIA

FINLAND

POLAND



245,000M²
WAREHOUSING SPACE

**GROUND NETWORK FOR ALL
LAST MILE DELIVERIES**



Could our newest warehouses in the US help you break into the American market?

As part of our ongoing expansion in North America, we have recently added two new 3PL facilities in New Jersey and Texas, almost doubling our existing footprint in the American market. Located in Newark, our New Jersey site boasts 12,500m² of warehousing space and 12,000m² in Dallas, Texas. These new locations compliment our other 3PL branches strategically located in Los Angeles, Chicago and Atlanta to facilitate the smooth, efficient flow of customer inventory across the USA.

Operating from 69 branches, we offer a complete suite of supply chain services; Vice President of Logistics, Rene van Houtum notes "we're focussed on delivering first-class logistics and supply chain solutions to our customers in a comprehensive one package approach".

Our air and ocean and warehousing services directly link into our ground network to provide that last mile delivery. On the ground our trans-border service and branches in Canada and Mexico ensure a consistent Mainfreight service to and from anywhere in North America.





Have you thought about Germany?

Well known for exports of high value machinery, vehicles, medication, household equipment and chemicals; Germany is Australia's sixth-largest source of imports. Each year they sell goods and services to Australia worth approximately A\$14.0 billion.

Whether it's the latest in technology, the fastest engines or the highest quality in homewares, Australian businesses and consumers look to Europe and Germany in particular for these quality products.

Our strong presence in the European market including local German branches allows us to offer a premium full control service. With 29 European branches we are able to offer a full suite of air and ocean services including consolidation of freight from all over Europe into one international shipment.

Working within our network avoids any 3rd party involvement allowing us to control costs, reduce ground handling risks and provide you and your customers with complete visibility from pick up to delivery.

If you are thinking about Germany, talk to our team to find out how we can add value to your European trade.

Delighting our customers

5 minutes with Melbourne Transport Account Manager Sander Vreeburg

Tell us about your Mainfreight journey.

Like most people in Mainfreight, I started as part of the European operations team learning from the ground up. My career progressed and I was chosen to spend a year with the Brisbane Transport team as part of the Australia-Europe exchange program. Upon returning to Europe I took a Branch Managers role in our European express network but kept an eye on the opportunity to return to Australia. I am now looking forward to adding some value in my new role as Account Manager here in Melbourne.

Are you up for the challenge that this new role provides?

Absolutely, each of us has a responsibility to think about what we are doing and in turn how it will impact our customers and their customers. In my role it is important to specifically work with our customers and our team to deliver ongoing improvement and to continuously look for opportunities to improve supply chain efficiencies.



What areas of the business do you draw on to be able to add value to our customers?

We have an incredible business analyst team who are experts at understanding customer data and providing accurate reports and graphs to provide clarity around our performance. This data can also clearly demonstrate opportunities to reduce costs and add real supply chain value.

What are you looking forward to exploring in Melbourne?

Everything, the wineries, beaches, national parks and of course the sporting culture. The Grand Prix, my first AFL game, the tennis and the MCG.

Finally, as a Dutchman in Australia, are you missing your bicycle?




Absolutely, I think I will import my Dutch one to here.



Please circulate to: ■ Warehouse Manager ■ General Manager
■ Accounting / Finance Managers ■ Distribution / Transport Managers

Let us know what you think about Mainfreight news.
Comments and feedback are welcome at: david.scott@mainfreight.com.au

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